

Important Dates and Incentives for Scouts



Important Upcoming Dates

- 8/12/24 – First Order due*
- 8/17-8/22/24 – [Trails End Webinars](#)
- 9/6/24 – Popcorn pick up
- 10/21/24 – Last day to return popcorn
- 10/28/24 – Last day to place popcorn order
- 11/15/24 – Final Popcorn Pick Up

**E-mail additional orders to popcorn@ggac.org from 9/6/24 -10/21/24, each week after concluding your weekend sales. It is roughly a 5 -12 day turnaround depending on whether we have the product in hand or if we place another order with Trails-End.*

GGAC Council Camp (Royaneh/Wolfboro/Wente) Discounts

- \$1,000 in sales for 25% discount
- \$2,000 in sales for 50% discount
- \$3,500 in sales for 100% discount

Ex: BSA Scout (Troops only) sells \$2000 in popcorn. They receive a 50% discount for summer camp and use their commission % to pay the rest.

Cub Scout Incentives

- Instant Reward: Cub Scouts that sell \$1400 will receive an additional \$15 Amazon gift card.

\$570 Club: Risk Free Selling Opportunity for New Selling Units:

- Units can order a minimum of \$2,000 in suggested product mix
- Units can place additional orders throughout the sale
- Council will assist in your first storefront reservation
- Excess product can be returned prior to October 21, 2024

Heroes & Helpers

- 2024 Patch Incentive sale \$224
- Unit collects H&H from each storefront and inputs it into the Trails End app.
- NEW- Top H&H sellers weekly trackers

Scout \$7.5K-\$10K Top Seller Club

- Popcorn Custom Champion Belt

Mid-sale rally at AdvanceCamp on 9/28, Solano County Fairgrounds